

Mandatory requirement: All Investment Relation Officers on calls has to refer this document before answering any query.

<b>Q1</b>	<b>What is the Offer size?</b>
<i>Ans:</i>	Offer size in terms of shares to be bought back, will be 43,95,610 shares and in terms amount will be around Rs.200,00,02,550/-Crores.( 200+ crores ).

<b>Q2</b>	<b>What is the Buy-Back price?</b>
<i>Ans:</i>	As per the offer document the buy back price is INR 455/- per share.

<b>Q3</b>	<b>What is Record date?</b>
<i>Ans:</i>	Record Date for Cochin Shipyard buy back offer is <b>31st, October, 2018</b> , for determining the buyback entitlement and the eligibility to participate in this offer.

<b>Q4</b>	<b>If the record date is 31st, October, 2018 can I buy shares of this company on 30<sup>th</sup> October, 2018 to be eligible for this buy back?</b>
<i>Ans:</i>	Any purchase or buy order will be completed on T+2 days (excluding any Saturday, Sunday and public holidays), where T is the day on which you place the order.  If you buy on 30 <sup>th</sup> October 2018, you will not be able to participate in the buy back, as you will not be shareholder of the Company.

<b>Q5</b>	<b>I am told by my friend that there is a Cochin Shipyard buy back. Where can I get details?</b> <b>Where will a copy of the PA (Public announcement) be available?</b>
<i>Ans:</i>	1) Public announcement shall be available on the website of SEBI at <a href="http://www.sebi.gov.in">www.sebi.gov.in</a> .

<b>Q6</b>	<b>When is the offer opening?</b>
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<i>Ans:</i>	Offer Opening Date is 28 <sup>th</sup> November, 2018.
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<b>Q7</b>	<b>Record date is announced, I have not received the application form. When will I receive the form?</b>
<i>Ans:</i>	If in case, you do not receive the form then you can download the same from our website, <a href="http://www.linkintime.co.in">www.linkintime.co.in</a> , closer to the issue opening date.

<b>Q8</b>	<b>My address is changed now and I want my offer document to be posted to my new address and not the old address?</b>
<i>Ans:</i>	<p>If your holding is in Demat, we request you to update your new address details with your DP (Depository Participant) before the record date, so as to receive the offer document at your new address.</p> <p>If your holding is in physical then, we request you to contact / write to Link Intime India Pvt Limited ( RTA to the company ) with a proof of the new address and have this changed, on or before the Record date i.e 31st Oct., 2018.</p>

<b>Q9</b>	<b>My address is changed now and I want my offer document to be posted to my new address and not the old address?</b>
	<i>If this call or query is after record date.</i>
<i>Ans:</i>	Sir / Madam, this should have been done ideally before record date. However, you can write to us and request for a Hard copy, with the new address. Please be informed that this new address will not be updated in the records of the Company and if you need this to be updated then you have to write to Link Intime India Pvt Limited ( RTA to the company).

<b>Q10</b>	<b>Who is appointed as the Company's broker?</b>
<i>Ans:</i>	<p>Edelweiss Securities Limited is appointed as the Company's broker for the Cochin Shipyard Limited buy back.</p> <p>Address: Edelweiss House, 5th Floor, Off C.S.T. Road, Kalina, Mumbai 400 098</p> <p>Email: <a href="mailto:instops@edelweissfin.com">instops@edelweissfin.com</a></p>

<b>Q11</b>	<b>What is the mode of buy back implementation?</b>
<i>Ans:</i>	This buy back offer will be implemented by way of "Tender Offer" Process, through the stock exchange mechanism

<b>Q12</b>	<b>I read this buy back is via "Tender offer". What is that?</b>
	<b>What do you mean by "Tender offer"?</b>

<b>Ans:</b>	<p>In a “Tender offer” process, a shareholder will have to approach a selling member (stock broker) registered with the exchange.</p> <p style="text-align: center;">For Cochin Shipyard buy back, the shareholder has to approach the selling member registered with BSE for tendering the shares that the shareholder is entitled to, through the selling member ( broker), using the Acquisition Window of the Designated Stock Exchange.</p> <p>This is similar to secondary market dealings, where the shares are sold through the broker and payment also made through the broker/clearing corporation.</p>
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<b>Q13</b>	<b>If I am holding shares in Physical, what am I, supposed to do? Do I need to bid?</b>
<b>Ans:</b>	<p>Yes. Both Physical and Demat holders have to participate in this issue, by bidding their share through their respective brokers.</p> <p>As per the new SEBI circular, the physical transfers will become inactive from 5<sup>th</sup> Dec., 2018 and hence all physical shareholders willing to participate in the buyback have to necessarily dematerialize their shares and only then can participate in this issue.</p>

<b>Q14</b>	<b>Why is Company coming out with this buy back or what will be impact for the Shareholder?</b>
<b>Ans:</b>	<p>Sir / Madam, we are registrars to the offer. You can check this with the company (<b>Cochin Shipyard</b>) directly, as we are not qualified to comment on this.</p>

<b>Q15</b>	<b>I am an NRI, am I required submit any approval from RBI for participating in this Buy back offer?</b>
<b>Ans:</b>	<p>Non-Resident Shareholders (excluding OCBs) permitted under general permission under the consolidated Foreign Direct Investment policy issued by the Government of India read with applicable regulations issued under FEMA, are not required to obtain approvals from RBI</p>

<b>Q16</b>	<b>Is it compulsory to participate in this buy back?</b>
<b>Ans:</b>	<p>Participation in buyback is voluntary. This means, shareholder may choose to participate either in part or in full and/or choose not to participate in the buyback.</p>

<b>Q17</b>	<b>Do you think, I should participate in this offer? Is this offer good?</b>
<b>Ans:</b>	<p>Sir/ Madam, we are not in a position to guide you in this matter and request you to contact your advisor/s for the same.</p>